



Consolidated Financial Statements  
For the Years Ended December 31, 2018 and 2017

*Presented in Canadian Dollars*



April 25, 2019

## **MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The accompanying consolidated financial statements of Fountain Asset Corp. (the "**Company**") were prepared by management in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board. Management acknowledges responsibility for the preparation and presentation of the consolidated financial statements, including responsibility for significant accounting judgments and estimates and the choice of accounting principles and methods that are appropriate to the Company's circumstances. The Company's significant accounting policies are summarized in note 2 to the consolidated financial statements.

Management has established systems of internal control over the financial reporting process, which are designed to provide reasonable assurance that relevant and reliable financial information is produced.

The Board of Directors is responsible for reviewing and approving the consolidated financial statements and for ensuring that management fulfills its financial reporting responsibilities. An Audit Committee assists the Board of Directors in fulfilling this responsibility. The Audit Committee meets with management to review the internal controls over the financial reporting process, the consolidated financial statements and the auditors' report. The Audit Committee also reviews the Company's Management's Discussion and Analysis to ensure that the financial information reported therein is consistent with the information presented in the consolidated financial statements. The Audit Committee reports its findings to the Board of Directors for its consideration in approving the consolidated financial statements for issuance to shareholders.

Management recognizes its responsibility for conducting the Company's affairs in compliance with established financial standards, and applicable laws and regulations, and for maintaining proper standards of conduct for its activities.

(Signed) "*Andrew Parks*"

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Andrew Parks  
President & Chief Executive Officer

(Signed) "*Michael Leskovec*"

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Michael Leskovec  
Chief Financial Officer

## Independent Auditor's Report

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To the Shareholders of Fountain Asset Corp.:

### Opinion

We have audited the consolidated financial statements of Fountain Asset Corp. and its subsidiaries (the "Company"), which comprise the consolidated statement of financial position as at December 31, 2018, and the consolidated statements of income, changes in shareholders' equity and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other Matter

The consolidated financial statements of the Company for the year ended December 31, 2017 were audited by another auditor who expressed an unmodified opinion on those statements on April 30, 2018.

### Other Information

Management is responsible for the other information. The other information comprises Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Marufur Raza.

Toronto, Ontario  
April 25, 2019

*MNP LLP*

Chartered Professional Accountants  
Licensed Public Accountants

**MNP**



## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Presented in Canadian Dollars

As at December 31,	2018	2017
<b>ASSETS</b>		
Cash	\$ 1,414,192	\$ 1,298,522
Short-term investments (note 4)	40,000	40,000
Amounts receivable and sundry assets	649,926	428,898
Loans and convertible debentures - fair value through profit or loss (note 5)	5,107,221	3,066,631
Loans and convertible debentures - amortized cost (note 5)	-	375,862
Investments - fair value through profit or loss (note 7)	29,704,875	10,759,306
Investments - available for sale (note 6)	-	7,449,670
	<b>\$ 36,916,214</b>	<b>\$ 23,418,889</b>
<b>LIABILITIES</b>		
Accounts payable and accrued liabilities	\$ 261,598	\$ 145,983
Accrued annual incentive plan (note 12)	2,585,394	-
Syndicated loans (note 5)	-	330,000
	<b>2,846,992</b>	<b>475,983</b>
<b>SHAREHOLDERS' EQUITY</b>		
Share capital (note 10(b))	29,153,357	27,132,741
Contributed surplus (note 10(c))	6,053,227	5,531,786
Deficit	(1,137,362)	(16,036,862)
Accumulated other comprehensive income	-	6,315,241
	<b>34,069,222</b>	<b>22,942,906</b>
	<b>\$ 36,916,214</b>	<b>\$ 23,418,889</b>

### Contingencies and commitments (note 17)

The accompanying notes are an integral part of the consolidated financial statements

On behalf of the Board:

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 (Signed) "Andrew Parks"  
 Director

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 (Signed) "Morris Prychidny"  
 Director



## CONSOLIDATED STATEMENTS OF INCOME

Presented in Canadian Dollars

For the years ended December 31,	2018	2017
<b>Revenue</b>		
Net realized gains on portfolio investments	\$ 14,418,773	\$ 2,537,796
Interest and dividend income	473,612	855,662
Structuring fees, consulting fees and bonuses	5,824	253,681
Net unrealized gains (losses) on portfolio investments	(1,656,852)	1,395,490
	<b>13,241,357</b>	<b>5,042,629</b>
<b>Expenses</b>		
Annual incentive plan expense (note 12)	2,585,394	-
Audit and legal fees	346,697	349,841
Salaries and consulting fees	337,197	811,730
General and administrative	319,762	384,740
Commissions	211,499	-
Filing and listing fees	23,733	13,413
Stock-based compensation (note 10(c))	546,490	209,970
Bad debt, loan allowance and permanent impairments	-	77,650
	<b>4,370,772</b>	<b>1,847,344</b>
<b>Income before income taxes</b>	<b>8,870,585</b>	<b>3,195,285</b>
<b>Income tax provision (note 15)</b>	<b>(286,326)</b>	<b>-</b>
<b>Net income</b>	<b>\$ 8,584,259</b>	<b>\$ 3,195,285</b>
<b>Net income per share - basic and diluted</b>	<b>\$ 0.15</b>	<b>\$ 0.06</b>
<b>Weighted average number of shares outstanding during the year:</b>		
Basic	58,285,025	54,165,421
Diluted	58,754,832	54,268,243

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Presented in Canadian Dollars

For the years ended December 31,	2018	2017
<b>Net income</b>	<b>\$ 8,584,259</b>	<b>\$ 3,195,285</b>
Item that will be reclassified subsequently to net income		
Available for sale investments		
Unrealized gains (losses), net of tax	-	4,932,229
<b>Other comprehensive income, net of tax</b>	<b>-</b>	<b>4,932,229</b>
<b>Comprehensive income</b>	<b>\$ 8,584,259</b>	<b>\$ 8,127,514</b>

The accompanying notes are an integral part of the consolidated financial statements



## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Presented in Canadian Dollars

	Share Capital	Contributed surplus	Deficit	Accumulated other comprehensive income	Total shareholders' equity
<b>Balance at December 31, 2016</b>	<b>\$ 27,107,741</b>	<b>\$ 5,321,816</b>	<b>\$ (19,232,147)</b>	<b>\$ 1,383,012</b>	<b>\$ 14,580,422</b>
Stock options exercised	25,000	-	-	-	25,000
Stock based compensation	-	209,970	-	-	209,970
Comprehensive income	-	-	3,195,285	4,932,229	8,127,514
<b>Balance at December 31, 2017</b>	<b>27,132,741</b>	<b>5,531,786</b>	<b>(16,036,862)</b>	<b>6,315,241</b>	<b>22,942,906</b>
IFRS 9 Policy Adjustment (note 2(o))	-	-	6,315,241	(6,315,241)	-
<b>Balance at January 1, 2018</b>	<b>27,132,741</b>	<b>5,531,786</b>	<b>(9,721,621)</b>	<b>-</b>	<b>22,942,906</b>
Issuance of common shares, net of share issue costs of \$10,433	1,942,567	-	-	-	1,942,567
Issuance of common shares on exercise of stock options	53,000	-	-	-	53,000
Stock based compensation	-	546,490	-	-	546,490
Fair value of stock options transferred on exercise	25,049	(25,049)	-	-	-
Comprehensive income	-	-	8,584,259	-	8,584,259
<b>Balance at December 31, 2018</b>	<b>\$ 29,153,357</b>	<b>\$ 6,053,227</b>	<b>\$ (1,137,362)</b>	<b>\$ -</b>	<b>\$ 34,069,222</b>

The accompanying notes are an integral part of the consolidated financial statements



## CONSOLIDATED STATEMENTS OF CASH FLOWS

Presented in Canadian Dollars

For the years ended December 31,	2018	2017
<b>Cash provided by (used in)</b>		
<b>Operations</b>		
Net income	\$ 8,584,259	\$ 3,195,285
Items not involving cash:		
Income tax provision	286,326	-
Unrealized losses on portfolio investments	1,656,852	(1,395,490)
Realized gains on sale of portfolio investments	(14,418,773)	(2,537,796)
Proceeds from sale of investments	28,872,314	3,673,919
Purchase of investments	(26,758,535)	(3,423,511)
Acquired loans and convertible debentures	(3,206,590)	(1,281,400)
Repayments of loans and convertible debentures	407,779	324,221
Proceeds (repayment) of loan syndication	(330,000)	(434,362)
Bad debts, loan provisions and permanent impairments	-	77,650
Stock compensation expense	546,490	209,970
Shares issued for non-cash consideration (note 10(b))	615,600	-
Consolidation/(deconsolidation) of subsidiaries	-	2,155,791
Change in non-cash working capital:		
Amounts receivable and sundry assets	(221,028)	356,778
Accounts payable and accrued liabilities	115,615	(8,108)
Accrued annual incentive plan	2,585,394	-
	<b>(1,264,297)</b>	<b>912,947</b>
<b>Financing</b>		
Proceeds from issuance of common shares issued	1,337,400	-
Share issue costs	(10,433)	-
Proceeds from stock options exercised	53,000	25,000
Paid to brokers	-	(17,146)
	<b>1,379,967</b>	<b>7,854</b>
<b>Change in cash and cash equivalents</b>	<b>115,670</b>	<b>920,801</b>
Cash and cash equivalents, beginning of period	1,298,522	377,721
<b>Cash and cash equivalents, end of year</b>	<b>\$ 1,414,192</b>	<b>\$ 1,298,522</b>

### Supplementary cash flow information (note 11)

The accompanying notes are an integral part of the consolidated financial statements





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Presented in Canadian Dollars

For the years ended December 31, 2018 and 2017

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### 1. NATURE OF OPERATIONS

Fountain Asset Corp. (the "**Company**") is a publicly traded company incorporated and domiciled in Canada. The Company is an investment company focused on creating shareholder value by offering various debt and/or equity financing solutions to companies across many industries such as manufacturing, retail, financial services, technology, cannabis, biotechnology, oil and gas, mining, and cryptocurrency. The Company's subordinate voting shares are listed on the TSX Venture Exchange ("**TSXV**") under the symbol "FA".

The address of the Company's registered head office is 99 Scollard Street, Toronto, Ontario, M5R 1G4.

The consolidated financial statements as at and for the years ended December 31, 2018 have been approved for issue by the Board of Directors on April 25, 2019.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) *Statement of compliance*

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("**IFRS**") as issued by the International Accounting Standards Board ("**IASB**"). These financial statements have been prepared in accordance with accounting policies based on the IFRS standards and International Financial Reporting Interpretations Committee ("**IFRIC**") interpretations and have been consistently applied to all the years presented and by all subsidiaries. The principal accounting policies applied in the preparation of these financial statements are set out below.

These financial statements comprise the statements of income and statements of comprehensive income showing as two statements, the statements of financial position, the statement of changes in shareholders' equity, the statements of cash flows and the accompanying notes to the financial statements.

#### (b) *Basis of presentation*

These consolidated financial statements have been prepared on a going concern basis, under the historical cost convention, except for valuation of fair value through profit or loss ("**FVTPL**") financial assets and financial liabilities which are shown at fair value. In addition, these financial statements have been prepared using the accrual basis of accounting except for cash flow information.

The Company classifies its expenses by function.

The statements of cash flows shows the changes in cash and cash equivalents arising during the year from operating activities, investing activities and financing activities.

The cash flows from operating activities are determined using the indirect method. Net income is therefore adjusted for non-cash items, such as measurement gains or losses, changes in provisions, as well as changes from receivables, prepaid expenses, accounts payable and accrued liabilities and income taxes receivable and payable. In addition, all income and expenses from cash transactions that are attributable to investing or financing activities are eliminated. Interest received or paid is classified as operating cash flows. The cash flows from investing and financing activities are determined using the direct method. The Company's assignment to operating, investing and financing category depends on the business model (management approach).



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Presented in Canadian Dollars

For the years ended December 31, 2018 and 2017

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Principles of consolidation

##### (i) Subsidiaries

A subsidiary is an entity over which the Company has control. The Company controls an entity when the Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. As an investment entity, the Company is required to account for its investments in subsidiaries (Somersby Park 2010 Limited Partnership, and the Auto repair finance company) at fair value through profit or loss rather than by consolidation.

The Company has concluded that Foothills Development Inc. ("**Foothills**"), and Foothills wholly-owned subsidiary Newborn Realty Corporation, should be consolidated as this entity provides services relating to the Company's investment activities. All intercompany balances, profits and transactions are eliminated in full.

##### (ii) Status as investment entity

The following are the criteria within IFRS 10, Consolidated financial statements, which the Company used to evaluate and determine that it continues to meet the definition of an Investment Entity:

- (a) Obtain funds from one or more investors for the purpose of providing those investor(s) with investment management services;
- (b) Commits to its investor(s) that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and
- (c) Measures and evaluates the performance of substantially all its investments on a fair value basis.

The Company has evaluated the above criteria and determined that it meets the definition of an Investment Entity. As a result of meeting the definition of an Investment Entity, except for Foothills, subsidiaries which otherwise would have been consolidated are carried at fair value.

#### (d) Financial instruments

On January 1, 2018, the Company adopted IFRS 9, which replaces IAS 39, *Financial Instruments: Recognition and Measurement*. The Company, as permitted, has not restated comparative information for 2017 for financial instruments in the scope of IFRS 9. All comparative period information is presented in accordance with IAS 39. Differences arising from the adoption of IFRS 9 have been recognized directly in retained earnings as of January 1, 2018 and are disclosed in Note 2(o).

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the financial instrument. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e. the date that the Company commits to purchase or sale of the asset. Financial assets are derecognized when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognized when it is extinguished, discharged, cancelled or when it expires.

All new investments held by the Company are designated as FVTPL upon initial recognition. The Company includes equities, loans and receivables, and other interest-bearing investments in this category. These financial assets and liabilities are designated upon initial recognition on the basis that they are part of a group of financial instruments that are managed and have their performance evaluated on a fair value basis, in accordance with risk management and investment strategies of the Company.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Presented in Canadian Dollars

For the years ended December 31, 2018 and 2017

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (d) *Financial instruments (continued)*

##### (i) **Financial assets**

Financial assets are classified into one of following categories: FVTPL, loans and receivables and available for sale.

##### *Business model assessment*

The Company assesses the objective of its business model for holding a financial asset at a level of aggregation which best reflects the way the business is managed, and information is provided to management. Information considered in this assessment includes stated policies and objectives.

##### *Contractual cash flow assessment*

The cash flows of financial assets are assessed as to whether they are solely payments of principal and interest on the basis of their contractual terms. For this purpose, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money, the credit risk associated with the principal amount outstanding, and other basic lending risks and costs. In performing this assessment, the Company considers factors that would alter the timing and amount of cash flows such as prepayment and extension features, terms that might limit the Company's claim to cash flows, and any features that modify consideration for the time value of money.

All financial instruments are measured at fair value except for loans and receivables which are measured at amortized cost, using the effective interest method where applicable. Subsequent measurement and changes in fair value will depend on their initial classification, as follows: FVTPL financial assets are measured at fair value and changes in fair value are recognized in net income.

##### **Cash and Cash Equivalents, Short-Term Investments, Derivatives and Conversion Features of Convertible Debt:**

Cash and cash equivalents, short-term investments, derivatives and conversion features of convertible debt are classified as FVTPL. Cash and cash equivalents consists of cash on hand and short-term investments with remaining maturities of less than three months.

##### **Loans and Receivables:**

Accounts receivables are designated as loans and receivables which are measured at amortized cost, subject to impairment reviews.

##### **Convertible Debenture Receivable:**

When the Company holds debentures that are convertible into the issuer's equity shares at the Company's option, the equity conversion feature represents an embedded option written by the issuer on its equity shares. The convertible debenture is classified as FVTPL and recorded at fair value.

##### **Investments in Publicly Traded Companies:**

Investments in publicly traded companies have been designated as FVTPL and are recorded in the consolidated statements of financial position at fair value. Fair value is determined directly by reference to quoted market closing prices in active markets. In instances where securities are subject to restrictions on sale or transfer, the securities are recorded at amounts discounted from market value to a maximum of 20%. In determining the discount for such investments, the Company considers the nature and length of the restriction.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Presented in Canadian Dollars

For the years ended December 31, 2018 and 2017

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (d) *Financial instruments (continued)*

##### (i) **Financial assets (continued)**

Included in investments is the fair value of the Company's investments in share purchase warrants and options of other corporations which are designated at FVTPL. Where the value of these warrants and options is not publicly quoted in active markets, the Company employs the Black-Scholes pricing model to determine fair value.

##### **Investments in Private Companies:**

Privately-held investments have been designated as fair value through profit or loss and are recorded in the consolidated statements of financial position at fair value. Fair value is measured using one or more of the valuation indicators described below. These are included in level 2 or 3 of the fair value hierarchy. The determinations of fair value of the Company's privately-held investments are subject to certain limitations.

##### (ii) **Financial liabilities**

Financial liabilities are classified into one of two categories: FVTPL or other financial liabilities.

Accounts payable and accrued liabilities, and the accrued annual incentive plan are classified as other financial liabilities which are measured at amortized cost. Syndicated debt is designated as FVTPL, as the Company's investment portfolio is evaluated on a fair value basis.

#### (e) *Financial instruments recorded at fair value*

Financial instruments recorded at fair value on the statements of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1 - Valuation based on quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - Valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 - Valuation techniques using inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Publicly traded marketable securities and other investments, including shares, options and warrants are recorded at fair values based on the last quoted close price, within the bid-ask spread, at the statement of financial position date. For options and warrants which are not traded on a recognized securities exchange and where there are sufficient and reliable observable market inputs, the Black-Scholes model for valuation is used.

Private investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured and options and warrants that are linked to and must be settled by delivery of unquoted equity investments are recorded at cost, which is the fair value at the time of acquisition.

#### (f) *Impairment*

The Company recognizes a loss allowance for the expected credit losses associated with its financial assets, other than financial assets measured at fair value through profit or loss. Expected credit losses are measured to reflect a probability-weighted amount, the time value of money, and reasonable and supportable information regarding past events, current conditions and forecasts of future economic conditions.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Presented in Canadian Dollars

For the years ended December 31, 2018 and 2017

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (f) *Impairment (continued)*

The Company applies the simplified approach for trade receivables. Using the simplified approach, the Company records a loss allowance equal to the expected credit losses resulting from all possible default events over the assets' contractual lifetime.

The Company assesses whether a financial asset is credit-impaired at the reporting date. Regular indicators that a financial instrument is credit-impaired include significant financial difficulties as evidenced through borrowing patterns or observed balances in other accounts and breaches of borrowing contracts such as default events or breaches of borrowing covenants. For financial assets assessed as credit-impaired at the reporting date, the Company continues to recognize a loss allowance equal to lifetime expected credit losses.

For financial assets measured at amortized cost, loss allowances for expected credit losses are presented in the statement of financial position as a deduction from the gross carrying amount of the financial asset.

Financial assets are written off when the Company has no reasonable expectations of recovering all or any portion thereof.

Should the cash flow assumptions used to determine the original loan loss provision change, the loan loss provision may be reversed. A loan loss provision is reversed only to the extent that the revised carrying value of the loan does not exceed its amortized cost that would have been recorded had no loan loss provision been recognized.

#### (g) *Provisions*

A provision is recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation, and the amount of the obligation can be reliably estimated. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. A provision for onerous contracts is recognized when the expected benefits to be derived by the Company from a contract are lower than the unavoidable cost of meeting its obligations under the contract.

#### (h) *Investments in associates*

The Company has determined that it meets the definition of an "investment entity" and as a result, associates are measured at FVTPL. Refer to Note 8 for specific disclosures related to investments in associates.

#### (i) *Revenue recognition*

Interest income is recorded on an accrual basis using the effective interest rate method. Under the effective interest rate method, the interest rate realized is not necessarily the same as the stated loan interest rate. When a loan is classified as impaired, the original expected timing and amount of future cash flows may be revised to reflect new circumstances. These revised cash flows are discounted using the original effective interest rate to determine the impaired carrying value of the loan. Interest income is thereafter recognized on this impaired carrying value using the original effective interest rate. Additional changes to the amount or timing of future cash flows could result in further loan losses, or the reversal of prior loan losses, which would also impact the amount of subsequent interest income recognized. Interest and fees collected in advance are recorded as deferred revenue and recognized in income. Loan commitment, origination, structuring fees and bonuses are recorded as income over the life of the loan.

Purchases and sales of investments are recognized on the settlement date. Realized gains and losses on disposal of investments and unrealized gains and losses in the value of investments are reflected in the statement of comprehensive income.

Upon disposal of an investment, previously recognized unrealized gains or losses are reversed to recognize the full realized gain or loss in the period of disposition. All transaction costs associated with the acquisition and disposition of investments are expensed to the consolidated statement of comprehensive income as incurred.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Presented in Canadian Dollars

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (i) Revenue recognition (continued)

Dividend income is recorded on the ex-dividend date and when the right to receive the dividend has been established. Other income and income from securities lending are recorded on an accrual basis.

Management and consulting fees are recognized over the period in which the services are provided.

#### (j) Foreign currencies

The financial statements are presented in Canadian dollars, which is the Company's functional currency. Transactions in currencies other than the functional currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the period end exchange rates are recognized in the consolidated statements of income and comprehensive income. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

#### (k) Cash and cash equivalents

Cash and cash equivalents include cash on hand, balances with brokers, and highly liquid investments with an original maturity at the date of purchase of three months or less.

#### (l) Income taxes

Income tax on the profit or loss for the periods presented comprises current and deferred tax. Income tax is recognized in profit or loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity. Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at period end, adjusted for amendments to tax payable with regards to previous years.

Deferred tax is provided using the statement of financial position liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes; the initial recognition of assets or liabilities that affect neither accounting nor taxable profit; and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the financial position reporting date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized.

#### (m) Share based payment transactions

The fair value of share options granted to employees are recognized as an expense over the vesting period with a corresponding increase in equity. An individual is classified as an employee when the individual is an employee for legal or tax purposes (direct employee) or provides services similar to those performed by a direct employee, including Directors of the Company.

The fair value is measured at grant date and recognized over the period during which the options vest. The fair value of the options granted is measured using the Black-Scholes option pricing model, taking into account the terms and conditions upon which the options were granted. At each financial position reporting date, the amount recognized as an expense is adjusted to reflect the actual number of share options that are expected to vest.





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the years ended December 31, 2018 and 2017

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (n) Earnings per share

Basic earnings per share are calculated using the weighted average number of multiple and subordinate voting shares outstanding during the year.

Diluted earnings per share is calculated by dividing net earnings available to shareholders for the period by the diluted weighted average number of multiple and subordinate shares outstanding during the period. The diluted weighted average number of shares includes the potential dilution from shares issuable through stock options, if dilutive. This assumes that the proceeds from any shares issued on the exercise of stock options are used by the Company to repurchase and cancel shares at the average market price of the Company's share price for the period. As such, where the strike price of stock options exceeds the average market price of the Company's shares for the reporting period, the inclusion of these shares under the treasury stock method would be anti-dilutive, so these shares are excluded from the calculation of the weighted average number of diluted shares outstanding.

In years that the Company reports a net loss, loss per share is not presented on a diluted basis, as the result would be anti-dilutive.

#### (o) Changes in accounting policies

The Company has adopted the following standard during the years ended December 31, 2018:

- (i) IFRS 15 - Revenue from Contracts with Customers – The IASB issued IFRS 15 *Revenue from Contracts with Customers* and replaces IAS 11 *Construction Contracts*, IAS 18 *Revenue*, IFRIC 13 *Customer Loyalty Programmes*, IFRIC 15 *Agreements for the Construction of Real Estate*, IFRIC 18 *Transfer of Assets from Customers* and SIC 31 *Revenue – Barter Transactions Involving Advertising Services*. IFRS 15 establishes principles for reporting the nature, amount, timing, and uncertainty of revenue and cash flows arising from an entity's contract with customers. IFRS 15 excludes from its scope revenue related to financial instruments. As a result, the adoption of IFRS 15 did not have a material impact on the consolidated financial statements; and
- (ii) IFRS 9 - Financial Instruments - The IASB issued IFRS 9 in October 2010 and replaces IAS 39, *Financial Instruments: Recognition and Measurement*. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The new standard also requires a single impairment method to be used, replacing the multiple impairment methods in IAS 39.

As a result of adoption of IFRS 9, the Company's Investments – AFS and loans and convertible debentures - amortized cost have been classified as financial assets measured at FVTPL as it better aligns with management and users information needs as the company is assessed based on the performance of all of its investments and thus measurement through net income is more appropriate. The application of IFRS 9 has decreased the deficit at January 1, 2018 by \$6,315,241 and reduced accumulated other comprehensive income by the same amount. There is no other change in the recognition, measurement or classification of its remaining financial assets and liabilities as a result of adopting this standard nor is there any impact on its credit risk assessments as a result of adopting this standard, given the nature of its debt investments.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (o) Changes in accounting policies (continued)

Below is a summary of the Company's classification and measurements of financial assets and liabilities transitioning from IAS 39 to IFRS 9:

	IFRS 9		IAS 39	
	Classification	Measurement	Classification	Measurement
Cash	FVTPL	Fair value	FVTPL	Fair value
Amounts receivable and sundry assets	Loans and receivables	Amortized cost	Loans and receivables	Amortized cost
Loans and convertible debentures - amortized cost	FVTPL	Fair value	Loans and receivables	Amortized cost
Loans and convertible debentures - FVTPL	FVTPL	Fair value	FVTPL	Fair value
Investments - FVTPL	FVTPL	Fair value	FVTPL	Fair value
Investments - available for sale	FVTPL	Fair value	Available for sale	Fair value
Accounts payable and accrued liabilities	Other liabilities	Amortized cost	Other liabilities	Amortized cost
Syndicated loans	Other liabilities	Fair value	Other liabilities	Amortized cost

#### (p) Recent accounting standards

Certain pronouncements were issued by the IASB or the IFRIC that are mandatory for accounting periods after December 31, 2018 or later periods. Many are not applicable or do not have a significant impact to the Company and have been excluded from the table below. The following have not yet been adopted and are being evaluated to determine the impact on the Company:

- (i) IFRS 16 - Leases – In January 2016 the International Accounting Standards Board issued IFRS 16, Leases, which specifies how to recognize, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Consistent with its predecessor, IAS 17 the new lease standard continues to require lessors to classify leases as operating or finance. IFRS 16 is to be applied retrospectively for annual periods beginning on or after January 1, 2019. Earlier application is permitted if IFRS 15 Revenue from contract with customers has also been applied. The Company does not expect a material impact to the financial statements as a result of adopting this standard.





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these financial statements requires management to make certain estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual outcomes could differ from these estimates. These financial statements include estimates which, by their nature, are uncertain. The impacts of such estimates are pervasive throughout the financial statements and may require accounting adjustments based on future occurrences. Revisions to accounting estimates are recognized in the period in which the estimate is revised and future periods if the revision affects both current and future periods. These estimates are based on historical experience, current and future economic conditions and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (a) Critical accounting estimates

Significant assumptions about the future and other sources of estimation uncertainty that management has made at the statement of financial position reporting date, that could result in a material adjustment to the carrying amounts of assets and liabilities, in the event that actual results differ from assumptions made, relate to, but are not limited to, the following:

- (i) Valuation of deferred income tax assets – The valuation of deferred income tax assets requires judgment on their recoverability. Such judgments are made based on management’s estimate on the timing and amount of the Company’s future taxable earnings; and
- (ii) Valuation methodology of level 2 and level 3 investments. Refer to note 9 for more details.

#### (b) Critical accounting judgments

Management exercises judgment in applying criteria in IFRS10, which determines the Company's status as an investment entity. The determination of categories of financial assets and financial liabilities has been identified as an accounting policy choice which involves judgments or assessments made by management.

### 4. SHORT-TERM INVESTMENTS

The Company has outstanding \$40,000 in a short-term guaranteed investment certificate with its financial institution at December 31, 2018 (December 31, 2017 - \$40,000). These investments are held as security on its credit card line with a Schedule A Canadian chartered bank.

### 5. LOANS AND OTHER CONVERTIBLE DEBENTURES

The Company's investment in loans and convertible debentures consist of the following:

Amortized cost	Instrument	Interest rate	Term	Financial instrument hierarchy	Carrying value Dec. 31, 2017
Advantagewon Oil Corp. <sup>(1)</sup>	Convertible debt	24%	> 1 year	Level 3	\$ 375,862

Note: Fair value of the convertible debt carried at amortized cost is equal to the carrying value due to the interest rate being equal to the market rate of interest.

(1) Under the adoption of IFRS 9 (note 2(o)), this loan has been reclassified from amortized cost to FVTPL as at January 1, 2018.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 5. LOANS AND OTHER CONVERTIBLE DEBENTURES (continued)

FVTPL	Instrument	Interest rate / term	Financial instrument hierarchy	Dec. 31, 2017		Dec. 31, 2018	
				Cost	Fair value	Cost	Fair value
1616 Media Inc.	Convertible debt	8%, < 1 year	Level 3	\$ 32,500	\$ -		
2400918 Ontario Inc.	Term debt	15%, < 1 year	Level 3	3,024,129		3,024,129	
Advantagewon Oil Corp. <sup>(1)</sup>	Convertible debt	24%, > 1 year	Level 3	-		337,558	
Central Coast	Convertible debt	8%, > 1 year	Level 3	-		268,040	
Cool Holdings Ltd.	Convertible debt	12%, < 1 year	Level 3	-		786,267	
Cura Partners	Convertible debt	8%, > 1 year	Level 3	-		327,611	
Legacy Eight Group Ltd.	Convertible debt	10%, > 1 year	Level 3	406,250		417,105	
ONECLICK International LLC	Term debt	8%, > 1 year	Level 3	375,050		-	
Rise Life Sciences	Convertible debt	12%, > 1 year	Level 3	-		250,000	
Sail Cannabis Inc.	Convertible debt	5%, < 1 year	Level 3	250,100		250,000	
Sweet Natural Trading Co.	Convertible debt	15%, < 1 year	Level 3	885,000		885,000	
Wayland Group Corp.	Convertible debt	9%, > 1 year	Level 3	250,000		250,000	
Ways Security Inc.	Convertible debt	6%, < 1 year	Level 3	-		62,095	
Vogogo Inc.	Convertible debt	8%, > 1 year	Level 3	-		500,000	
				\$ 5,223,029	\$ 3,066,631	\$ 7,357,805	\$ 5,107,221

(1) Under the adoption of IFRS 9 (note 2(o)), this loan as been reclassified from amortized cost to FVTPL as at January 1, 2018.

In the prior year, certain promissory notes comprising the Auto repair finance company term debt were syndicated out to related and non-related parties. The total of all syndicated promissory notes was \$764,362. The syndicated loans carry similar terms and conditions as the promissory notes and have expiry dates tied to the corresponding promissory notes. During the year ended December 31, 2017, \$434,362 of the syndicated notes were repaid leaving a balance of \$330,000 as at December 31, 2017. During the year ended December 31, 2018, the remaining balance of \$330,000 of the syndicated notes was paid and the liability therefore discharged.

### 6. INVESTMENTS - AFS

The investments held as available for sale at December 31, 2017 are designated as an investment carried at FVTPL at January 1, 2018 as described in note 2(d)(i). The application of IFRS 9 decreased the deficit at January 1, 2018 by \$6,315,241 and reduced accumulated other comprehensive income by the same amount.

Investment	Entity type	Instrument	Financial Instrument Level	Dec. 31, 2017	Dec. 31, 2017
				Cost	Fair value
Advantagewon Oil Corp.	Public	Equity	Level 1	\$ 87,924	\$ 1,309,804
Attorneys Title Guaranty Fund Inc.	Private	Equity	Level 3	413,000	200,000
The Hydrotheatrical Corporation	Public	Equity	Level 1	846,505	5,939,866
				\$ 1,347,429	\$ 7,449,670



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### 7. INVESTMENTS - FVTPL

The following chart lists the investments carried at FVTPL. See note 9 for fair value measurement techniques and evaluations.

Investment	Instrument	Financial instr. hierarchy	Dec. 31, 2017		Dec. 31, 2018	
			Cost	Fair value	Cost	Fair value
12x Investments LP	Equity	3	\$ -	\$ -	\$ 48,000	
1616 Media Ltd.	Equity	3	-	-	32,920	
3 Sixty Secure Corp.	Equity	3	-	-	860,377	
African Cannabis Corp.	Equity	3	-	-	450,000	
Attorneys Title Guaranty Fund Inc. <sup>(1)</sup>	Equity	3	413,000	-	413,000	
BabelBark Inc.	Equity	3	-	-	261,580	
BevCanna Enterprises Inc.	Equity	3	-	-	50,000	
Blacklist Holdings Inc.	Equity	3	-	-	100,000	
Blockchain Foundry Inc.	Equity	3	100,000	-	-	
Blueberries Cannabis Corp.	Equity	3	-	-	100,000	
Bravio Technologies Limited	Equity	3	-	-	360,525	
Brazil Investments Inc.	Equity	3	-	-	202,595	
Canapar Corp.	Equity	3	-	-	199,800	
Canivate Growing Systems Ltd.	Equity	3	-	-	110,565	
Canivate Growing Systems Ltd.	Warrants	3	-	-	46,935	
CannAgri Blockchain Inc.	Equity	3	-	-	119,849	
CannAgri Blockchain Inc.	Warrants	3	-	-	60,151	
Cannbiorex Pharmaceuticals Corp.	Equity	3	-	-	50,000	
Cann cure Investments Inc.	Equity	3	-	-	392,820	
ColCan Investments	Equity	3	-	-	88,000	
Compression Capital Corp.	Equity	3	-	-	50,000	
Copeland Biosciences Corp.	Equity	3	-	-	500,000	
CryptoStar Inc.	Equity	3	275,000	-	-	
Cultivate Capital Corp.	Equity	3	-	-	100,000	
Embark Health Inc.	Equity	3	-	-	138,509	
Embark Health Inc.	Equity	3	-	-	11,491	
GAR Ltd.	Warrants	3	50,000	-	-	
Gen X Biosciences	Equity	3	-	-	250,000	
Impulsa Capital LLC	Equity	3	-	-	66,510	
Katexco Pharmaceuticals Corp.	Equity	3	-	-	100,000	
Miraculo Inc.	Equity	3	-	-	100,000	
Molecular Science Corp.	Equity	3	250,000	-	250,000	
Newt Corporation	Equity	3	-	-	50,000	
Payfare Inc.	Equity	3	100,000	-	100,000	
Promedia Investments Incorporated	Equity	3	-	-	263,120	
Reciprocity Corp.	Equity	3	-	-	70,000	
S1 Capital Corp.	Equity	3	-	-	50,000	
Sail Cannabis Inc.	Equity	3	250,100	-	250,100	
Sail Cannabis Inc.	Warrants	3	-	-	-	
Slang Worldwide Inc.	Equity	3	-	-	367,081	
Slang Worldwide Inc.	Warrants	3	-	-	32,669	
Somersby Park 2010 Ltd Partnership	Equity	3	772,079	-	772,079	
Taste Brands Corp.	Equity	3	-	-	200,000	
Trait Biosciences Incorporated	Equity	3	-	-	192,000	
UMG Media Group	Equity	3	240,000	-	240,000	
Wolverine Partners	Equity	3	-	-	502,500	
X2 Blockchain Games Corp.	Equity	3	-	-	200,000	
<b>Private company investments - FVTPL</b>			<b>\$ 2,450,179</b>	<b>\$ 2,477,835</b>	<b>\$ 8,803,176</b>	<b>\$ 11,430,120</b>



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### 7. INVESTMENTS - FVTPL (continued)

Investment	Instrument	Financial instr. hierarchy	Dec. 31, 2017		Dec. 31, 2018	
			Cost	Fair value	Cost	Fair value
Advantagewon Oil Corp. <sup>(1)</sup>	Equity	1	\$ 87,924	\$ -	\$ 65,587	-
Aphria Inc.	Warrants	3	-	-	-	-
Atlas Cloud Enterprises Inc.	Equity	1	49,100	-	-	-
Atlas Cloud Enterprises Inc.	Warrants	3	-	-	-	-
Auto repair finance company	Equity	3	600,000	-	-	-
Bewhere Holdings Inc.	Equity	1	300,000	-	-	-
Bragg Gaming Group	Equity	1	-	-	833,852	-
Bragg Gaming Group	Warrants	3	-	-	106,263	-
Canaccord Genuity Growth Corp.	Equity	1	-	-	480,000	-
Cannabis Strategies Acquisition	Equity	1	-	-	353,750	-
Cantrust Holdings Inc.	Warrants	3	-	-	20,458	-
Captor Capital Corp.	Warrants	3	-	-	36,268	-
Clear Blue Technologies Inc.	Equity	1	-	-	250,000	-
Clear Blue Technologies Inc.	Warrants	3	-	-	-	-
Cool Holdings Inc.	Equity	1	-	-	427,454	-
Cool Holdings Inc.	Warrants	3	-	-	475,488	-
Global Blockchain Technologies Corp.	Equity	1	255,000	-	-	-
Global Blockchain Technologies Corp.	Warrants	3	-	-	-	-
Green Growth Brands Ltd.	Equity	1	-	-	1,203,400	-
Green Growth Brands Ltd.	Warrants	3	-	-	176,997	-
Hexo Corp. <sup>(1)</sup>	Equity	1	846,505	-	-	-
Hexo Corp.	Warrants	3	-	-	-	-
High Tide Inc.	Equity	1	-	-	1,171,735	-
High Tide Inc.	Warrants	3	-	-	-	-
HyperBlock Inc.	Equity	1	450,000	-	-	-
Ignite International Brands	Equity	1	-	-	176,447	-
Ignite International Brands	Warrants	3	-	-	13,553	-
Integrity Gaming Corp.	Equity	1	2,800,150	-	2,800,150	-
Liberty Health Sciences Inc.	Warrants	3	-	-	64,539	-
MBMI Resources Inc.	Equity	1	20,501	-	-	-
Nuuvera Corp.	Equity	1	350,000	-	-	-
Organto Foods Inc.	Equity	1	-	-	189,891	-
Organto Foods Inc.	Warrants	3	-	-	10,109	-
Pacific Rim Cobalt Corp.	Equity	1	163,100	-	-	-
Pacific Rim Cobalt Corp.	Warrants	3	-	-	-	-
Rise Life Sciences Corp.	Warrants	3	-	-	98,204	-
Saturn Oil & Gas Inc.	Equity	1	-	-	204,020	-
Saturn Oil & Gas Inc.	Warrants	3	-	-	110,977	-
SOL Global Investments Corp.	Equity	1	-	-	699,841	-
Smart Employee Benefits Inc.	Equity	1	770,000	-	-	-
Smart Employee Benefits Inc.	Options	3	-	-	-	-
Spectra7 Microsystems Inc.	Equity	1	1,137,348	-	1,897,924	-
Spectra7 Microsystems Inc.	Warrants	3	-	-	38,846	-
Sweet Natural Trading Co. Ltd	Equity	1	125,339	-	225,339	-
Sweet Natural Trading Co. Ltd	Warrants	3	-	-	-	-
Tidal Royalty Corp.	Equity	1	-	-	520,529	-
Tidal Royalty Corp.	Warrants	3	-	-	15,361	-
Vogogo Inc.	Equity	1	127,653	-	419,608	-
Vogogo Inc.	Warrants	3	-	-	110,393	-
Wayland Group Corp.	Equity	1	-	-	741,761	-
Wayland Group Corp.	Warrants	3	-	-	296,479	-
Westleaf Inc.	Equity	1	-	-	268,550	-
Westleaf Inc.	Warrants	3	-	-	-	-
<b>Public company investments - FVTPL</b>			<b>\$ 8,082,620</b>	<b>\$ 15,731,141</b>	<b>\$ 14,503,773</b>	<b>\$ 18,274,755</b>
			<b>\$ 10,532,799</b>	<b>\$ 18,208,976</b>	<b>\$ 23,306,949</b>	<b>\$ 29,704,875</b>

(1) Attorney's Title Guaranty Fund Inc., AdvantageWon Oil Corp. and Hexo Corp. were classified as Investments - AFS see (note 6). Upon the adoption of IFRS 9, these investments have been reclassified as Investments - FVTPL and their presentation in this table is for comparative purposes.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 8. SUBSIDIARIES AND ASSOCIATES

The Company's subsidiaries are as follows:

Subsidiary/Associate	Ownership	Place of business
Foothills Development Inc.	100%	United States
Newborn Realty Corporation	100%	United States
Somersby Park 2010 Limited Partnership	73%	United States
Auto repair finance company	50%	Canada

Foothills Development Inc. holds 100% ownership of Newborn Realty Corporation, which owned 51% of Robith LLC (Robith), which in turn owned 25% of a commercial building in the United States. In 2017, the property was sold for net proceeds of approximately \$2,201,000 (\$1,761,000 USD) and Robith LLC was wound up and all proceeds are now held in Newborn Realty Corp.

Somersby Park 2010 Limited Partnership (Somersby) owns vacant real estate in the United States. There were no sales during the years ended December 31, 2018 or during the year ended December 31, 2017.

### 9. FAIR VALUE MEASUREMENTS

The following table presents the Company's financial assets as categorized on the statement of financial position measured at fair value and classified into levels of the fair value hierarchy:

As at December 31, 2018	Level 1	Level 2	Level 3
Cash and short term investments	\$ 1,454,192	\$ -	\$ -
Loans and convertible debt - FVTPL	-	-	5,107,221
Investments - FVTPL	15,194,558	-	14,510,317
	\$ 16,648,750	\$ -	\$ 19,617,538
As at December 31, 2017	Level 1	Level 2	Level 3
Cash and short term investments	\$ 1,338,522	\$ -	\$ -
Loans and convertible debt - FVTPL	-	-	3,066,631
Investments - FVTPL	4,845,477	765,013	5,148,816
Investments - AFS	7,249,670	-	200,000
	\$ 13,433,669	\$ 765,013	\$ 8,415,447

Note: Transfers in and out of Level 3 are due to changes in the observability of market data, such as a recent new transaction, due to the passage of time or due to a company going public.

#### **Fair value estimation**

The Company's management review and approve the valuation results of all investments in the portfolio based on all observable and non-observable inputs. The Company also will engage an independent valuation firm to perform an independent valuation in situations where it requires additional expertise. The valuation results are reviewed with the audit committee as part of its quarterly approval of the Company's consolidated financial statements.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 9. FAIR VALUE MEASUREMENTS (continued)

The fair value of the Company's investments is determined as follows:

#### ***Listed securities***

The fair value of securities traded in active markets are based on quoted market prices at the close of trading on the reporting date. The Company uses the last traded market price where the last traded price falls within the bid-ask spread. In circumstances where the last traded price is not within the bid-ask spread, the Company determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances. The fair value of securities that are subject to trading restrictions are recorded at a value which takes into account the length and nature of the restrictions, if needed.

#### ***Unlisted securities***

For investments that are not publicly traded, subsequent to initial recognition, the fair value of these investments is determined by the Company using the most appropriate valuation methodology in light of the nature, facts and circumstances of the investment and its materiality in the context of the total investment portfolio.

#### ***For unlisted equity instruments:***

- Investments are valued at cost for a limited period after the date of acquisition, if the purchase price remains representative of the fair value at the reporting date; otherwise, investments are valued using one of the other methodologies detailed below.
- Investments in which there has been a recent or in-progress funding round involving significant financing from external investors are valued at the price of the recent funding, whereby the various shareholder categories rights are taken into account in the valuation. The price is adjusted, where appropriate.
- Investments in which there has been a recent private secondary market trade of meaningful volume and the transaction is undertaken by a sophisticated, arm's-length investor are valued at the price of the recent trade.
- Investments in established companies for which there has not been any recent independent funding or secondary private market transaction are valued by using revenue or earnings multiples. When valued on a multiple basis, the maintainable revenue or earnings of a portfolio company are multiplied by an appropriate multiple. The multiple is derived from the market capitalization of a peer group. Companies are selected for the peer group that are comparable with the portfolio company to be valued as to their business model and size. If the portfolio company to be valued differs in certain aspects compared with features of companies in the peer group, discounts or premiums are applied to the relevant multiple or resulting valuation.
- Investments in early-stage companies not generating sustainable revenue or earnings and for which there has not been any recent independent funding are valued using alternative methodologies. The Company considers investee company performance relative to plan, going concern risk, continued funding availability, comparable peer group valuations, exit market conditions and general sector conditions and calibrates its valuation of each investment as appropriate.
- For public company warrants, options and conversion features on debt (i.e., the underlying security of which is traded on a recognized stock exchange), valuation models such as Black-Scholes are used when there are sufficient and reliable observable market inputs. These market inputs include risk-free interest rate, exercise price, market price at date of valuation, expected dividend yield, expected life of the instrument and expected volatility of the underlying security based on historical volatility. For private company warrants, the underlying security is not traded on a recognized stock exchange, therefore fair value is determined consistent with other investments that do not have an active market, as described above.



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### 9. FAIR VALUE MEASUREMENTS (continued)

- Loans, debentures and promissory notes issued by investees are generally valued at the price at which the instrument was issued. The Company regularly considers whether any indications of deterioration in the value of the underlying business exist, which suggest that the debt instrument will not be fully recovered. The fair value of convertible debentures receivable is measured using valuation techniques including discounted cash flow models and modified Black Scholes option pricing models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment and assumptions provided by Management is required in establishing fair values. Judgements include consideration of inputs such as credit risk, discount rates, volatility, probability of certain triggering events and IPO events, and share prices of private company borrowers. Changes in assumptions relating to these factors could affect the reported fair value of the financial instruments.

The Company may apply a further illiquidity discount to the fair value of an investment if conditions exist that could make it challenging to monetize the investment in the near term at a price indicated by the valuation models. The amount of illiquidity discount applied requires considerable judgment and is based on the facts and circumstances of each investment.

The process of valuing investments for which no active market exists is inevitably based on inherent uncertainties, and the resulting values may differ significantly from values that would have been used had a ready market existed for the investments. These differences could be material to the fair value of investments in the portfolio.

During the years ended December 31, 2018, the reconciliation of investments measured at fair value using unobservable inputs (Level 3) is presented as follows:

Balance - December 31, 2016	\$ 10,443,961
Transfers (to) from Level 1	(2,565,792)
Transfers (to) from Level 2	(1,582,051)
Purchases	2,546,400
Conversion of debt	(213,462)
Dispositions	(572,753)
Change in unrealized gains (losses)	359,144
Balance - December 31, 2017	8,415,447
Transfers (to) from Level 1	(425,000)
Purchases	10,388,199
Conversion of debt	(407,779)
Dispositions	(1,678,601)
Change in unrealized gains (losses)	3,325,272
<b>Balance - December 31, 2018</b>	<b>\$ 19,617,538</b>

The table below presents the valuation techniques and the nature of significant inputs used to determine the fair values of the Level 3 investments as at December 31, 2018:

Investment	Method	Inputs	Fair Value Change + / - 10%
Equity Instruments	Transaction price	Recent purchase price	969,352
Convertible Debt	Black Scholes model on conversion	Market prices, volatility, discount rate	25,559
Warrants	Black Scholes model	Market prices, volatility, discount rate	281,015





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Presented in Canadian Dollars

For the years ended December 31, 2018 and 2017

### 10. SHARE CAPITAL

#### (a) Authorized Capital

Unlimited number of:

Multiple voting shares ("MVS")

Subordinate voting shares ("SVS")

Preferred shares

The rights of MVS and SVS shares are identical other than voting rights. MVS shares are entitled to four votes per share whereas SVS shares are entitled to one vote per share.

#### (b) Issued

<b>Multiple Voting Shares</b>	<b>Number of shares</b>	<b>Consideration</b>
Balance - December 31, 2016	1,035,719	\$ 1,888,523
MVS converted to SVS shares on a 1:1 basis	(731,057)	(1,332,980)
Balance - December 31, 2017	304,662	555,543
MVS converted to SVS shares on a 1:1 basis	(216,302)	(394,421)
Balance - December 31, 2018	88,360	\$ 161,122
<b>Subordinate Voting Shares</b>	<b>Number of shares</b>	<b>Consideration</b>
Balance - December 31, 2016	53,118,743	\$ 25,219,218
MVS converted to SVS shares on a 1:1 basis	731,057	1,332,980
Issuance of common shares on exercise of stock options	125,000	25,000
Balance - December 31, 2017	53,974,800	26,577,198
Issuance of common shares on private placement	4,500,000	1,953,000
Share issue costs	-	(10,433)
MVS converted to SVS shares on a 1:1 basis	216,302	394,421
Issuance of common shares on exercise of stock options	215,000	53,000
Fair value of stock options transferred on exercise	-	25,049
Balance - December 31, 2018	58,906,102	\$ 28,992,235
 <b>Total MVS and SVS Shares - December 31, 2018</b>	 <b>58,994,462</b>	 <b>\$ 29,153,357</b>

On February 22, 2018, the Company completed a non-brokered private placement financing of 4,500,000 subordinate SVS shares. For this placement, the consideration comprised of \$1,337,400 in cash and \$615,600 in shares of another public company. 1,528,000 shares of the Company were issued in exchange for the 360,000 shares of the other public company. The value of the shares issued was based on the closing price of the public company shares received. Share issue costs of the transaction amounted to \$10,433.





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Presented in Canadian Dollars

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### 10. SHARE CAPITAL (continued)

#### (c) Contributed Surplus

##### Share-based Payment Reserve

Balance - December 31, 2016	\$ 5,321,816
Stock-based compensation	209,970
Balance - December 31, 2017	5,531,786
Stock-based compensation	546,490
Exercise of stock options	(25,049)
<b>Balance - December 31, 2018</b>	<b>\$ 6,053,227</b>

##### Stock Options

The Company has a stock option plan (the "Plan") which was approved by the Board of Directors of the Company. The total number of shares reserved for issuance under the Plan is equal to 10% of the outstanding Subordinate Voting Shares.

The Plan is for the benefit of the employees, officers and directors of the Company. The Plan is administered by the Compensation Committee of the Board of Directors of the Company. The Compensation Committee may from time to time designate individuals to whom options to purchase shares of the capital stock of the Company may be granted, the number of shares to be optioned to each and the vesting terms of such options. The option price per share which is the subject of any option shall be fixed by the Board of Directors when such option is granted. The option price can be discounted according to the rules of the Exchange at the time the option is granted. The options may not be assigned, transferred or pledged. Subject to any grace period allowed under the policies of the Exchange, and notwithstanding any specific agreements with the Company, the options will expire upon the termination of the employment or office with the Company or any of its subsidiaries or death of an individual. The total number of shares to be optioned to any one individual cannot exceed five percent of the total of the issued and outstanding shares. It has been the Company's policy for options to vest upon issuance, however it remains open to change at the Board's discretion.

	Number of options	Weighted average exercise price
Balance - December 31, 2016	1,465,000	\$ 0.41
Granted	1,550,000	0.34
Exercised	(125,000)	0.20
Forfeited	(120,000)	0.47
Balance - December 31, 2017	2,770,000	0.38
Granted	2,125,000	0.47
Exercised	(215,000)	(0.26)
Expired	(875,000)	0.46
<b>Balance - December 31, 2018</b>	<b>3,805,000</b>	<b>\$ 0.43</b>



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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For the years ended December 31, 2018 and 2017

### 10. SHARE CAPITAL (continued)

#### (c) Contributed Surplus (continued)

##### Stock Options (continued)

During the years ended December 31, 2018 and 2017, the following stock options were issued and valued using the Black-Scholes option pricing model parameters listed below (in each case with no dividends and a nil forfeiture rate):

Expiry date	Number of options	Exercise price	Black-Scholes option pricing parameters				Fair value
			Grant date share price	Interest rate	Expiry date (years)	Volatility factor	
Year ended December 31, 2018							
June 4, 2023	1,250,000	\$0.455	\$0.45	1.30%	5.0	90%	\$0.35
August 31, 2023	300,000	\$0.455	\$0.45	1.30%	5.0	90%	\$0.34
November 29, 2023	575,000	\$0.505	\$0.50	1.30%	5.0	98%	\$0.37

The fair value of the options was estimated at \$750,323 using the Black-Scholes pricing model with the following assumptions as described above. The vested fair value recorded during the years December 31, 2018 was \$546,490.

Year ended December 31, 2017

January 23, 2022	450,000	\$0.30	\$0.26	1.20%	5.0	96%	\$0.20
November 8, 2022	1,100,000	\$0.3625	\$0.36	1.20%	5.0	96%	\$0.26

The fair value of the options was estimated at \$395,770 using the Black-Scholes pricing model with the following assumptions as described above. The vested fair value recorded during the years December 31, 2017 was \$209,970.

A summary of the Company's outstanding stock options at December 31, 2018 is presented below:

Grant date	Options outstanding	Options exercisable	Exercise price	Weighted average remaining life (years)
June 5, 2014	230,000	230,000	\$0.40	0.4
January 23, 2017	350,000	233,333	\$0.30	3.1
November 8, 2017	1,100,000	733,332	\$0.3625	3.9
June 4, 2018	1,250,000	416,667	\$0.455	4.4
August 31, 2018	300,000	100,000	\$0.455	4.7
November 29, 2018	575,000	191,667	\$0.505	4.9
	3,805,000	1,904,999	\$0.43	4.0

Option pricing models require the use of highly subjective estimates and assumptions including the expected stock price volatility. Volatility is based on the historical volatility of the Company. Changes in the underlying assumptions can materially affect the fair value estimates. The options issued to non-employees were valued using the fair value of the equity instrument granted in the absence of a reliable estimate of the fair value of the goods or services received.

### 11. SUPPLEMENTAL CASH FLOW INFORMATION

For the years ended December 31,	2018	2017
Interest income received	\$ 473,612	\$ 850,840
Interest paid	\$ 13,911	\$ 97,161



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 12. COMPENSATION OF KEY MANAGEMENT

The remuneration of directors and other key management personnel of the Company consisted of the following:

For the years ended December 31,	2018	2017
Cash compensation	\$ 325,333	\$ 675,339
Annual incentive plan expense	2,585,394	-
Fair value of stock options	546,490	209,970
	<b>\$ 3,457,217</b>	<b>\$ 885,309</b>

Key consultants and management of the Company are entitled to an annual incentive bonus based on the performance of the Company's investment portfolio. The bonus pool will be based on certain performance metrics based on the Company's net realized capital gains, plus interest and dividends over certain hurdle rates, calculated on an annual basis. As at December 31, 2018, \$2,585,394 was accrued for the 2018 annual incentive plan (December 31, 2017 - \$nil).

### 13. RELATED PARTY TRANSACTIONS

The aggregate value of transactions and outstanding balances relating to directors and executive management and entities over which they have control or significant influence were as follows:

	Interest and Consulting Income for the years ended Dec. 31,		Loans/Amounts Receivable December 31,		Investment December 31,	
	2018	2017	2018	2017	2018	2017
Cool Holdings Inc.	-	-	-	-	1,415,738	-
Liberty Health Sciences Inc.	-	-	-	-	74,519	-
Molecular Science Corp.	-	-	-	-	562,500	250,000
Somersby Park 2010 Limited Partnership	-	266,522	522,189	316,505	967,408	810,784
Sweet Natural Trading Co. Ltd.	132,386	29,640	105,303	39,110	1,101,147	1,161,126

Transaction	Note	Transaction value for the years ended		Balance outstanding as at	
		December 31, 2018	December 31, 2017	December 31, 2018	December 31, 2017
Consulting	(1)	\$ 40,000	\$ -	\$ -	\$ -

(1) During the years ended December 31, 2018, the Company paid financial consulting fees of \$40,000 (years ended December 31, 2017 - \$nil) to 2245448 Ontario Inc., a company controlled by Michael Leskovec, the Chief Financial Officer of the Company. At December 31, 2018, the balance owed was \$nil (December 31, 2017 - \$nil).

These transactions have been recorded at the exchange amounts established and agreed to by the related parties.

The Company often receives the right to nominate a member to the Board of Directors of companies to which it provides an investment. The nominees may be of the Company, and accordingly, the investee company may become related to the Company. The table below identifies the related party, the name of the related officer or director of the Company and the position they held with the investee company.

Investment	Ownership	Officer/Director Name	Position Held
Cannbiorex Pharmaceuticals Corp. <sup>(a)</sup>	<10%	Roger Daher	Director
Cool Holdings Inc.	<10%	Michael Galloro	Director
Foothills Developments Inc.	100%	Andrew Parks	Officer
Liberty Health Sciences Inc. <sup>(b)</sup>	<10%	Michael Galloro	Director
Molecular Science Corp. <sup>(a)</sup>	<10%	Cesare Fazari	Director
Newborn Realty Corporation	100%	Andrew Parks	Officer
Somersby Park 2010 Limited Partnership	73%	Andrew Parks	Officer
Sweet Natural Trading Co. <sup>(c)</sup>	<10%	Roger Daher	Director

(a) During 2018, Roger Daher, a director of the Company, became a director of Cannbiorex pharmaceuticals Corp. and resigned from his position with Sweet Natural Trading Co.

(b) During 2018, Michael Galloro, a director of the Company, resigned from his position with Liberty Health Sciences Inc.

(c) During 2018, Cesare Fazari, a director of the Company, resigned from his position with Molecular Science Corp.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 14. CAPITAL MANAGEMENT

The primary goals of the Company's risk management programs are to ensure that the outcomes of activities involving elements of risk are consistent with the Company's objectives and risk tolerance. The Company's investment strategy requires a level of risk in exchange for an above average return on investment. The Company plans to maintain an appropriate risk and reward balance while protecting the Company's financial operations from events that have the potential to materially impair its financial strength. Balancing risk and reward is achieved through aligning risk tolerance with the Company's business strategy, diversifying risk, pricing appropriately for risk, mitigating risk through preventative controls and transferring risk to third parties.

The Company includes the following in its capital:

As at December 31,	2018	2017
Shareholders' equity comprised of		
Share capital	\$ 29,153,357	\$ 27,132,741
Contributed surplus	6,053,227	5,531,786
Retained earnings	(1,137,362)	(16,036,862)
Accumulated other comprehensive income	-	6,315,241
	<b>\$ 34,069,222</b>	<b>\$ 22,942,906</b>

There were no changes to the Company's capital management objectives during the period. The Company's objectives when managing capital are:

- to ensure that the Company maintains the level of capital necessary to meet the requirements of its brokers and bank;
- to allow the Company to respond to changes in economic and/or marketplace conditions by maintaining the Company's ability to purchase new investments;
- to give shareholders sustained growth in shareholder value by increasing shareholders' equity. It is the intention of the Company in the long term to pay out a portion of its future annual earnings to shareholders in the form of dividends; and
- to maintain a flexible capital structure which optimizes the cost of capital at acceptable levels of risk.

There were no changes to the way the Company manages its capital structure during the period. The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk of its underlying assets. The Company has the ability to maintain or adjust its capital level to enable it to meet its objectives by:

- realizing proceeds from the disposition of its investments;
- utilizing leverage in the form of margin (due to brokers) and long-term debt from financial lenders; and
- raising capital through equity financings.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 15. INCOME TAXES

Deferred taxes are provided as a result of temporary differences that arise due to the differences between the income tax values and the carrying amount of assets and liabilities. Deferred tax assets and unused tax losses have not been recognized in respect of the following deductible temporary differences:

As at December 31,	2018	2017
Non-capital loss carry-forward	\$ -	\$ 1,782,152
Capital loss carry-forward	11,573,047	13,060,156
Loans and convertible debentures	1,125,291	1,069,107
Share issue costs	100,819	242,962
Net operating loss carry-forward (US)	290,997	-
	<b>\$ 13,090,154</b>	<b>\$ 16,154,377</b>

Deferred tax assets have not been recognized in respect of these items because it is not probable that future taxable profit will be available against which the group can utilize the benefits therefrom.

As at December 31,	2018	2017
<b>Deferred Tax Assets</b>		
Capital losses carried forward	\$ 984,357	\$ 1,100,456
<b>Deferred Tax Liabilities</b>		
Investments	(984,357)	(1,100,456)
<b>Net Deferred Tax Asset</b>	<b>\$ -</b>	<b>\$ -</b>

Capital losses may be carried forward indefinitely but can only be applied against capital gains for income tax purposes.

The provision for income taxes differs from the result that would have been obtained by applying the combined federal and provincial statutory Canadian income tax rates of 26.5% (2017 - 26.5%) to the income (loss) before income taxes. The difference results from the following items:

For the years ended December 31,	2018	2017
Income before income taxes	\$ 8,870,585	\$ 3,195,285
Expected income tax recovery at statutory rates	\$ 2,350,705	\$ 846,751
Increase (decrease) resulting from:		
Permanent differences	(1,545,585)	(452,394)
Tax rate changes and other adjustments	122,231	1,311,114
Deferred tax assets not previously recognized	(641,025)	(1,705,471)
	<b>\$ 286,326</b>	<b>\$ -</b>

The details of the provision for income taxes are as follows:

For the years ended December 31,	2018	2017
Current tax provision	\$ 286,326	\$ -
Deferred tax provision	\$ -	\$ -



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 16. MANAGEMENT OF FINANCIAL RISK AND SENSITIVITY ANALYSIS

The primary goals of the Company's risk management programs are to ensure that the outcomes of activities involving elements of risk are consistent with the Company's objectives and risk tolerance. The Company's investment strategy requires a level of risk in exchange for an above average return on investment. The Company plans to maintain an appropriate risk and reward balance while protecting the Company's financial operations from events that have the potential to materially impair its financial strength. Balancing risk and reward is achieved through aligning risk tolerance with the Company's business strategy, diversifying risk, pricing appropriately for risk, mitigating risk through preventative controls and transferring risk to third parties.

The success of the Company is dependent upon its ability to assess and manage all forms of risk that affect its operations. The Company is exposed to many factors that could adversely affect its business, financial conditions or operating results. Developing policies and procedures to identify risk and the implementation of appropriate risk management policies and procedures is the responsibility of senior management and the Board of Directors. The Board directly, or through its committees, reviews and approves these policies and procedures, and monitors their compliance with them through ongoing reporting requirements.

The investment operations of the Company's business involve the purchase and sale of securities and, accordingly, the majority of the Company's assets are currently comprised of financial instruments. The use of financial instruments can expose the Company to several risks, including liquidity, market, interest, credit and currency risks. A discussion of the Company's use of financial instruments and their associated risks is provided below. There has been no change to the Company's risk management policies or processes during the period.

#### **(a) Liquidity risk**

Liquidity risk is the risk that the Company will have sufficient cash resources to meet its financial obligations as they come due. The Company's liquidity and operating results may be adversely affected if the Company's access to the capital markets is hindered, whether as a result of a downturn in stock market conditions generally or related to matters specific to the Company, or if the value of the Company's investments declines, resulting in losses upon disposition. The Company generates cash flow primarily from its operational activities and the proceeds from the disposition of its investments, in addition to interest and dividend income earned on its investments. The Company has sufficient investments which are freely tradable and relatively liquid to fund its obligations as they become due under normal operating conditions. The Company's accounts payable, accrued liabilities and due to broker, all have contractual maturities of less than 30 days and are subject to normal trade terms. The syndicated loans carry similar terms and conditions and have various terms ranging from 9 to 30 months. Management is not aware of any trends or expected fluctuations that would create any liquidity deficiencies.

The Company believes that cash flow from continuing operations and existing cash resources will be sufficient to meet the Company's short-term requirements, as well as ongoing operations, and will be able to generate sufficient capital to support the Company's operations in the long-term. However, the Company may procure debt or equity financing from time to time to fund its operations.

#### **(b) Market risk**

The Company is exposed to certain market risk that the value of, or future cash flows from, the Company's financial assets will significantly fluctuate due to changes in market prices. The value of the financial assets can be affected by changes in interest rates, foreign exchange rates, and equity and commodity prices. The Company is exposed to market risk in trading its investments, and unfavorable market conditions could result in dispositions of investments at less than favorable prices. Additionally, the Company is required to mark to market its fair value through profit or loss investments at the end of each reporting period. This process could result in significant write-downs of the Company's investments over one or more reporting periods, particularly during periods of overall market instability, which would have a significant unfavourable effect on the Company's financial position. The Company manages market risk by having a portfolio which is not singularly exposed to any one issuer or class of issuers. The Board monitors changes in the market on an ongoing basis and adjusts the Company's lending and investing practices and policies when necessary to reduce the impact of the above risks.



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### 16. MANAGEMENT OF FINANCIAL RISK AND SENSITIVITY ANALYSIS (continued)

#### (b) Market risk (continued)

The Company's investments include publicly-listed entities that are listed on a Canadian stock exchange. Changes in the fair value of investments designated as fair value through profit and loss are reported in the statement of comprehensive income.

The following table shows the estimated sensitivity on the statement of comprehensive income for the years ended December 31, 2018 from a change in closing price of the Company's publicly-listed investments, not including share purchase warrants and options (refer to note 9 for sensitivity of warrant and option inputs), of \$15,194,558 with all other variables held constant as at December 31, 2018:

Percentage of change in closing prices	Change in comprehensive income (net of tax) from % increase in closing price	Change in comprehensive income (net of tax) from % decrease in closing price
5%	\$ 759,728	\$ (759,728)
10%	\$ 1,519,456	\$ (1,519,456)

#### (c) Interest rate risk

The observable impacts on the fair values and future cash flows of financial instruments that can be directly attributable to interest rate risk include changes in net income from financial instruments whose cash flows are determined with reference to floating interest rates and changes in value of financial instruments whose cash flows are fixed in nature.

Should market interest rates rise, then the fair value of these convertible debentures and term debt may decrease. Conversely, should market interest rates fall, the fair value of these assets may increase. The effect of changes in interest rates on the fair value of these debt instruments is partially muted by the nature of the investments. Convertible debentures placed in early stage investees are typically less sensitive to changes in market interest rates than non-convertible debt instruments placed in more mature investees. Additionally, the economic exposure to interest rate risk is mitigated by the Company's intention to either convert the debentures into the related underlying equities or, in the case of nonconvertible debentures, to hold the instrument until maturity.

As at December 31, 2018, if interest rates were higher by 1% per annum, the potential effect to the Company would be an increase in net income of approximately \$43,200 (December 31, 2017 – \$15,000).

#### (d) Credit risk

Concentration of credit risk may arise from exposures to a single debtor or to a group of debtors having similar characteristics such that their ability to meet their current obligations is expected to be affected similarly by changes in economic or other conditions. Senior management is committed to several processes to ensure that this risk is appropriately mitigated. These include:

- obtaining collateral guarantees;
- the investigation of the creditworthiness of all borrowers;
- the engagement of qualified independent consultants such as lawyers and real estate appraisers, to whom management may reach for professional advice.
- the segregation of duties to ensure that qualified staff are satisfied with all due diligence requirements prior to funding; and
- the prompt initiation of recovery procedures on overdue loans.

As at December 31, 2018, gross accounts receivable of \$255,579 and \$332,726 of loans and convertible debentures were past due and not impaired (December 31, 2017 - \$51,379).





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 16. MANAGEMENT OF FINANCIAL RISK AND SENSITIVITY ANALYSIS (continued)

#### (d) Credit risk (continued)

As at	December 31, 2018	December 31, 2017
Amounts receivable	\$ 627,493	\$ 407,530
Loans and convertible debentures	5,107,221	3,442,493
	<u>\$ 5,734,714</u>	<u>\$ 3,850,023</u>

#### (e) Currency risk

Foreign exchange risk exposures arise from transactions and balances denominated in foreign currencies. The Company's foreign currency risk arises primarily with respect to the United States dollar. Fluctuations in the exchange rates between the United States dollar and the Canadian dollar could have a material effect on the Company's business, financial condition and results of operations. The Company does not engage in any hedging activity to mitigate this risk.

The Company has cash and cash equivalents, certain receivables, convertible debentures and investments in companies denominated in a foreign currency. For the years ended December 31, 2018 management estimates that if the United States dollar had strengthened or weakened by 10% against the Canadian dollar, assuming all other variables remained constant, net income for the year would have increased or decreased by approximately \$646,195 (December 31, 2017 - \$191,503).

#### (f) Concentration risk

Included in Investments - FVTPL is one investment which comprises 27% of the balance (2017 - nil). For the year ended December 31, 2017, another investment was included in Investments - AFS and comprised 80% of the balance (2018 - nil).

### 17. CONTINGENCIES AND COMMITMENTS

The Company is the parent company of the general partner of GC Global Capital Lending Partners Limited Partnership and Somersby Park 2010 General Partner Inc. The General Partner has unlimited liability for the liabilities and obligations of the partnerships in excess of the contributions of the limited partners. As at December 31, 2018, there were no outstanding liabilities or obligations for which the Company was contingently liable.

On September 4, 2017, the Company announced that it was served with a statement of claim by First Global Data Limited ("FGD"). The claim seeks damages of \$20,000,000 against a number of defendants including the Company and its former Chief Executive Officer, alleging breach of contract, conspiracy and various other causes of action (the "FGD Action").

The Company believes the claim against the Company and its former CEO is without merit and frivolous, and has been commenced in an attempt to delay the outcome of the Company's claims against FGD in existing proceedings commenced by the Company on February 3, 2017 (Ontario Superior Court of Justice Court File No. CV-17-569015, the "Application"). The Company commenced the Application because FGD has refused to honour its contractual obligations to issue certain options and warrants to the Company.

As a result of an August 24, 2017 order of the Ontario Superior Court of Justice, the Company's Application will be pursued as a counterclaim in the FGD Action. The Company will vigorously defend the FGD Action and will vigorously pursue its claims against FGD. Specifically, the Company will seek damages of at least \$6,015,000, equal to the difference between the purchase price per share under the Options/Warrants, and the highest trading value to date, as well as punitive and exemplary damages of \$2,000,000. The counterclaim by the Company against FGD and others is difficult to precisely quantify as the Company's claim is in respect of the enforcement of rights under certain options and warrants, not only pure damages.





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 17. CONTINGENCIES AND COMMITMENTS (continued)

No amounts have been accrued in the financial statements with respect to this matter.

The Company is committed to and contingently liable for annual rental payments for premises as follows:

2019	\$	60,000
2020		55,000
	\$	115,000

### 18. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the current period's presentation. Such reclassifications did not affect total comprehensive income or shareholders' equity.